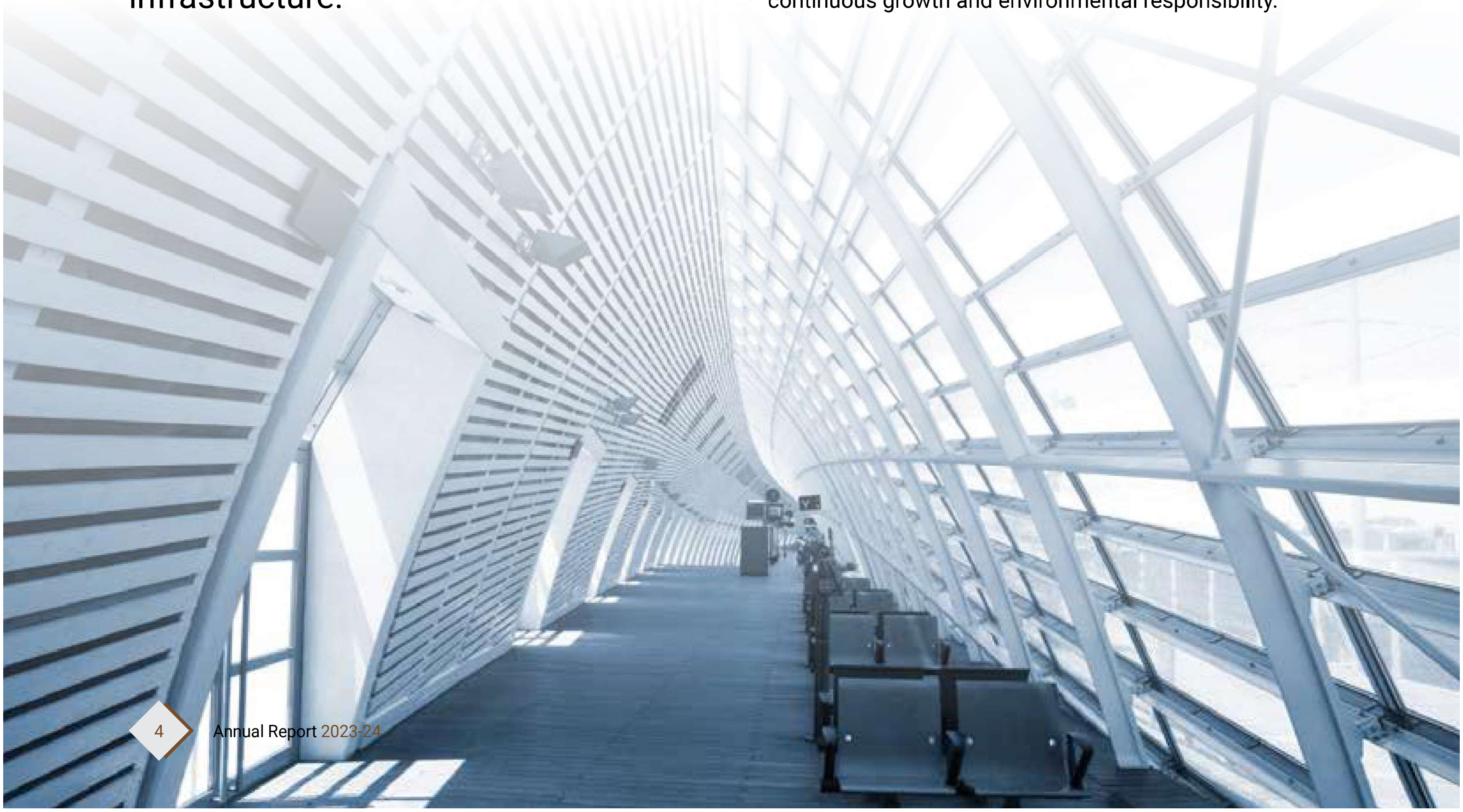
Corporate Identity

# FORGING A LEGACY OF EXCELLENCE

Incorporated in 1991, JTL Industries Limited (hereafter referred to as 'the Company' or 'JTL') has established a strong reputation as a specialist in electric resistance welded (ERW) black pipes. Over the years, JTL has strategically expanded its product portfolio to include hot-dipped galvanised steel tubes, solar module mounting structures, and large-diametre steel tubes, serving diverse industries such as agriculture, water distribution, solar energy, heavy vehicles, construction, and core infrastructure.

Renowned for its exceptional manufacturing capabilities and diverse product range, JTL benefits from its backward integrated plants that ensure product versatility. The Company's state-of-the-art Direct Forming Technology (DFT) enables it to meet the market's most demanding size requirements with precision. JTL's commitment to producing products exactly as designed underscores its dedication to customer satisfaction and innovation.

With a strong focus on sustainability, JTL invests in green technology and emphasises practices such as reducing, reusing, and recycling. The Company is actively involved in significant development schemes under the Government of India, reinforcing its commitment to national growth while upholding health, safety, and environmental standards. JTL's esteemed industry reputation is built on its product range, technological advancements, and extensive distribution network, all while maintaining a firm commitment to continuous growth and environmental responsibility.



**3**
**Decades of Experience**

**600+**
**Skilled and Talented Workforce**

**4**
**State-of-the-Art Manufacturing Facilities**

**800+**
**Distributors and Retailers**

**130+**
**Acres of Land Bank**

**1,200+**
**Customer Centric Stock-Keeping-Units (SKUs)**

## Vision

To provide customers the most compelling products, while creating a value-led sustainable business. JTL Industries is committed to strengthening technical expertise and working proactively with customers to develop innovative products with the highest quality adherence.

## Mission

- To create sustainable value for all the stakeholders
- To involve all the employees in the Company's overall development
- To emerge as a quality manufacturer of the entire spectrum of steel tubes
- To adopt sustainable environment-friendly procedures, practices

## Values

### Service

JTL Industries is one of the largest companies in the segment with the widest range of products. The Company has been in the existence for over three decades, rolling out the best in steel pipes and its allied products.

### Sustainability

JTL is committed to preserving the environment and enhancing the quality of life for the community that it serves.

### Idea

- To become one of India's largest manufacturers of steel building materials/infrastructure
- To enhance the pan-India distribution network
- To increase global presence
- To increase the share of the value-added portfolio mix

Strengths

# LEVERAGING OUR STRENGTHS, FORGING THE FUTURE

## Seasoned Management Team

JTL's experienced management team ensures sound and strategic decision-making, driving both operational and financial excellence.

## Diversified Offerings

The Company offers a wide range of steel tube products catering to diverse sectors, reducing dependency on a single segment.

## Synergic Growth

The strategic acquisitions of Nabha Steels and Metals in FY 2023-24 and Chetan Industries Limited in FY 2022-23 significantly strengthened its backward integration, market presence, and product portfolio.

## Expansion Plans

The Company's ambitious capex plans to achieve 2 million tonnes of capacities by FY 2027-28, represent a promising growth trajectory.

## Mega Projects

Significant capacity enhancements in Maharashtra and Chhattisgarh will enable JTL to meet market demand and broaden its product offerings.

## Direct Forming Technology (DFT)

JTL is the second company in India to have installed DFT in its production lines. This is expected open up newer opportunities in the export market and allow the Company to penetrate into the newer markets of structural applications and multi-storied buildings.

## Global Presence

With operations in over 20 countries across 5 continents, the Company has significant exposure to international markets, deriving 13% of revenue from exports.

## Domestic Distribution

A network of over 800 distributors and retailers in India ensures nationwide reach.

## Value-Added Products

The continuous development of new value-added products enhances the Company's market competitiveness.

## Financial Flexibility

JTL's debt-free status offers pricing flexibility and margin management advantages.

## Operational Efficiency

The Company's industry-leading EBITDA per tonne produced indicates efficiency in operations and cost management.

## Production Capabilities

All the units are capable of producing galvanised products, enhancing production flexibility and responsiveness to market demand.

## Corporate Governance

The Company's strong and disciplined corporate governance practices ensure transparency and accountability, attracting investor confidence.

Milestones

# FORGING THE PATH TO SUCCESS

## Foundation

### 1991

Started the journey as Jagan Tubes Private Limited, establishing its roots in the steel pipe manufacturing industry.

### 1992

Installed first manufacturing facility, dedicated to producing ERW black pipes.

### 1993

Transitioned to a public limited Company, known as Jagan Tubes Limited.

### 1995

Listed on the OTC Exchange of India (OTCEI), signalling its entry into the public market and broadening its investor base.

# Expansion and Strategic Growth

## 2000

Ventured into value-added products by introducing galvanised pipes to its portfolio, demonstrating its adaptability and commitment to meeting diverse market needs.

## 2008

Rebranded itself strategically as JTL Infra Limited, to further enhance visibility in the infrastructure domain

## 2012

Listed on the Bombay Stock Exchange (BSE Ltd.), further increasing its market visibility and investor accessibility.

## 2018

Commissioned state-of-the-art manufacturing facility in Mangaon, Mumbai, boasting a capacity of 1,00,000 MTPA, significantly boosting JTL's production capabilities.

## 2020

Acquired all movable and immovable assets of its promoter group entity, Jagan Industries Limited, consolidating its resources and streamlining operations.

## 2022

Board Approved Merger of Chetan Industries Limited (Transferor) with JTL Industries Limited (Transferee).

Doubled capacity to 1,00,000 MTPA at the Mangaon facility.

## 2023

Expanded overall manufacturing capacity to 1,86,000 MTPA by the end of FY 2022-23.

Listed on the National Stock Exchange (NSE), broadening investor access and increasing liquidity.

Completed merger with Chetan Industries Limited, integrating operations and expanding market reach.

## 2024

Acquired a controlling stake in Nabha Steels and Metals.

Increased overall production capacity to ~5,86,000 MTPA.

Product Portfolio

# FORGING EXCELLENCE THROUGH DIVERSE OFFERINGS

JTL is built on a strong foundation of excellence, offering a range of premium quality steel products, ensuring utmost customer satisfaction.

## MS Black Hollow Section Pipes

MS black pipes, made from premium mild steel, offer durability, weldability, and versatility for applications like liquid transmission, scaffolding, and structural support. JTL is a leading supplier, ensuring reliable quality for global infrastructure projects.

## Hot-Dipped Galvanised Steel Tubes And Pipes

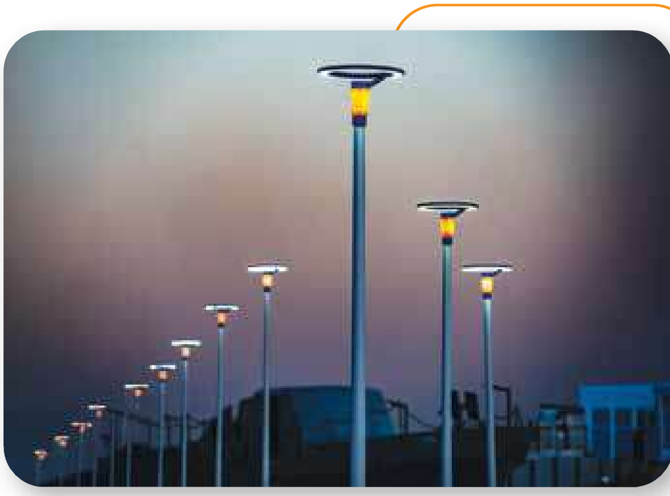
JTL's 385 GSM galvanised tubes and pipes offer superior corrosion resistance and durability, ideal for critical infrastructure like oil & gas and solar projects. Trusted by government sectors, they ensure cost-effective, long-lasting solutions.

## Pre-Galvanised Steel Tubes and Pipes

JTL's pre-galvanised pipes and sections, made from galvanised coils with minimum 120 GSM coating, offer structural integrity and corrosion resistance. Available in various shapes and sizes, these products meet stringent quality standards, reinforcing JTL's commitment to trust and consumer satisfaction.

# Solar Module Mounting Structures/Panels

Solar module mounting systems are designed to securely attach solar panels to a variety of surfaces such as roofs, building facades, or the ground. The Company offers turnkey solutions cover design, installation & electrical work for ground mounting, roof mounting & custom structures and are widely used in residential, commercial, and industrial settings.



# Steel Tubular Poles

JTL manufactures tubular poles designed for exceptional strength and stability, capable of withstanding torsional stress and external forces such as shocks, cyclones, and thrust line breakages. These poles are engineered to meet the rigorous demands of various infrastructure projects.

# Road Crash Barrier

JTL offers a comprehensive range of road crash barriers, along with design and installation services. These barriers are engineered for maximum impact resistance and safety, ensuring reliable protection on highways and roads. JTL provides customised solutions tailored to meet specific project needs.

## Clientele

# TRUSTED PARTNER ACROSS DIVERSE INDUSTRIES

JTL's steel tubes and pipes are trusted for their durability, strength, and on-time delivery by a wide range of marquee clients across industries. The Company's strategically located plant and extensive distribution network ensure reliability and quality in every order.

**Infrastructure**

**Defence**

**Energy and Engineering**

**Irrigation and Agriculture**

**Power Distribution**

**Highways**

**Bridges & Flyovers**

**Airport**

**Heavy Vehicles**

**Water Distribution**

**Construction and Building Materials**

**Solar Energy**

**Oil & Gas**

**Automotive Industry**

**Wire & Cable**

**Petrochemical Industry**

Production Capacity

# ROBUST CAPACITY POWERING MARKET GROWTH

JTL's extensive network of strategically located plants across India, supported by a robust pan-India distributor network, ensures timely delivery and the ability to meet the diverse needs of customers both domestically and internationally.

## Manufacturing Facilities

**Unit I**

### Derabassi (Punjab)

**Capacity**

1,00,000 MTPA

**Strategic Advantage**

Serves as a hub for the North Indian market

**Unit II**

### Mangaon (Maharashtra)

**Capacity**

2,00,000 MTPA

**Strategic Advantage**

Serves as the export hub owing to proximity to major ports

**Unit III**

### Mandi Gobindgarh (Punjab)

**Capacity**

1,86,000 MTPA

**Strategic Advantage**

Solidifies the Company's presence in the North Indian market

**Unit IV**

### Raipur (Chhattisgarh)

**Capacity**

1,00,000 MTPA

(50% dedicated to producing value-added products)

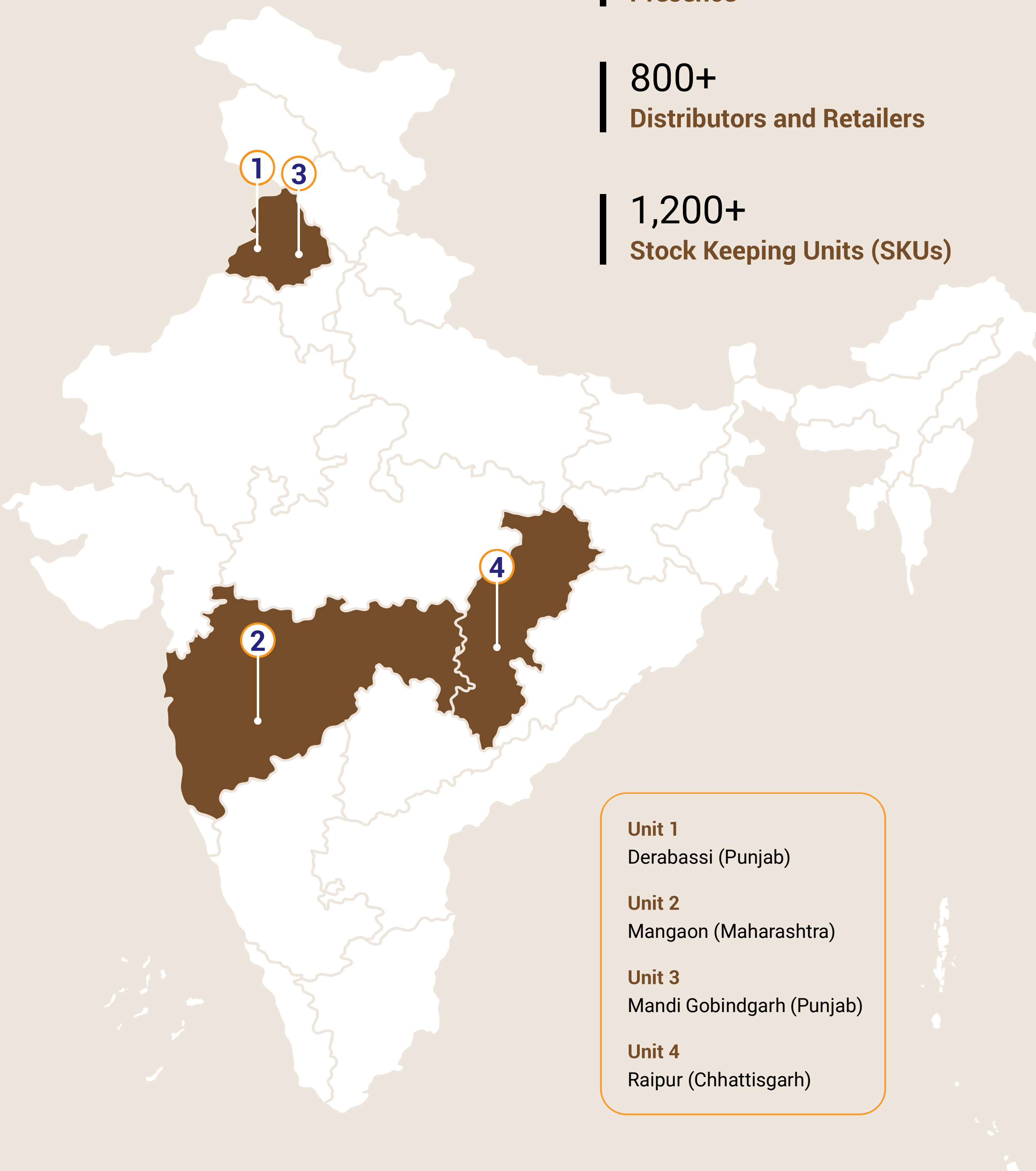
**Strategic Advantage**

Cost leadership through backward integration and proximity to raw materials

# Pan-India
## Presence

800+
**Distributors and Retailers**

1,200+
**Stock Keeping Units (SKUs)**




**Unit 1**
Derabassi (Punjab)

**Unit 2**
Mangaon (Maharashtra)

**Unit 3**
Mandi Gobindgarh (Punjab)

**Unit 4**
Raipur (Chhattisgarh)

**Disclaimer:** This map is a generalised illustration only for the ease of the reader to understand the locations, and it is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its directors, officers or employees, cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection with its accuracy or completeness.

## Global Presence

# STRONG PRESENCE
SHAPING GLOBAL MARKETS

5
**Continents**

20
**Countries**

13%
**of Total Revenue is Generated from Exports FY 2023-24**

JTL's dedication to its Export Business has been instrumental in driving its Global Expansion. By nurturing strong & enduring customer delight & establishing itself as a consistent supplier in International Markets, JTL has capitalized on opportunities for both growth & diversification. JTL's export portfolio comprises mainly value-added products, constituting about 90% of its export sales volume.

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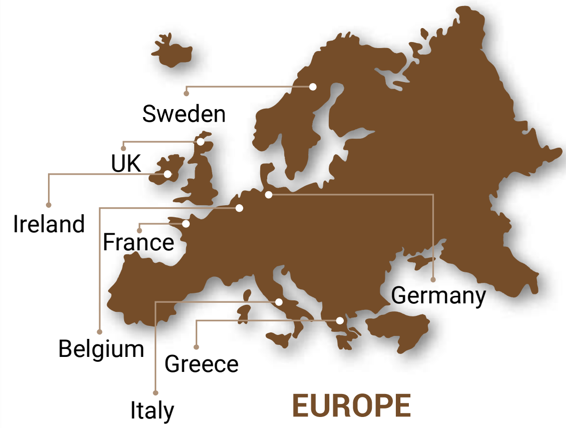
# Delivering Excellence Across the Globe


ASIA




EUROPE


NORTH AMERICA


AFRICA

AUSTRALIA